

51861 1527

B8G2F DIRECTS

(Moved arrival date to
5/26/98)**DIRECT ACCOUNT RETAIL CUSTOMER LIST****PROMOTION #800541: DORAL BUY 8 PACKS GET 2 PACKS FREE****RETAIL DISTRIBUTION DATE: 6/8/98****NO PACKING REQUIRED POS Kits / Floor Base Displays will be shipped directly to Retail Accounts.****7 BRAND STYLES: DORAL 1ST/ LT 100/ FF 100/ LIT MENT 100/ ULT 100/ BOX 100/ LT BOX 100**

7 STYLES

8127

PRE	POST	REF	ACCT NAME	ADDRESS	CITY	STATE	SECTION	ZIP	NAME	STYL	QTY	QTY
162603	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.		60	2136 ✓
162603	162622	601185	49 EXPRESS	409 BLOOMINGDALE RD	AKRON	NY	RS	44880	A. D. BEDELL CO.		60	2137 ✓
162603	162622	742675	ARROWHEAD SMOKE SH	852 BLOOMINGDALE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.		60	2138 ✓
162603	162622	766656	TOTEMPOLE SMOKE SHO	1025 LEDGE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.		60	2139 ✓
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	RS	44880	A. D. BEDELL CO.		60	2140 ✓
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	RS	44880	A. D. BEDELL CO.		60	2141 ✓
162606	162623	263886	DARREN'S BEARCLAW	11048 S.WESTERN BLVD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60	2142 ✓
162606	162623	502516	IROQUOIS SMOKE SHOP	14411 FOUR MILE LEVE	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60	2143 ✓
162606	162623	521624	CROSSROADS	RT 438 & VERSAILLES PL	VERSAILLES	NY	RS	44880	A. D. BEDELL CO.		60	2144 ✓
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60	2145 ✓
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60	2146 ✓
162606	162623	700520	PARKER'S DRIVE THRU	141855 RT. 438	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60	2147 ✓
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60	2148 ✓
162606	162623	764763	ADLAI'S	1254 ROUTE 438	IRVING	NY	RS	44880	A. D. BEDELL CO.		60	2149 ✓
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60	2150 ✓
162606	162628	340601	RON'S SMOKESHOP	BOX 92A, RD. 3	ALLEGANY	NY	RS	44880	A. D. BEDELL CO.		60	2151 ✓
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	RS	44880	A. D. BEDELL CO.		60	2152 ✓
162606	162628	399934	T & J'S SMOKESHOP	191 CENTER ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60	2153 ✓
162606	162628	442094	SENECA HAWK PETRO	730 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60	2154 ✓
162606	162628	675068	RICHARDS SMOKESHOP	2164 W PERIMETER ROA	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60	2155 ✓
162606	162628	675069	COLDSPRING SMOKE&GA	W PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60	2156 ✓
162606	162628	686767	SENECA JUNCTION	RT 417 & RT 219	CARROLLTON	NY	RS	44880	A. D. BEDELL CO.		60	2157 ✓
162606	162628	688199	77 MAIN STREET CAFE	77 MAIN ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60	2158 ✓

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RETAIL DISTRIBUTION DATE: 6/8/98												
NO PACKING REQUIRED: POS Kits / Floor Base Displays will be shipped directly to Retail Accounts.												
7 BRAND STYLES: DORAL LT/RT/100/FF/100/LT/MEN/100/UB/LT/100/BOX/100/ST/BOX/100											7 STYLES	
STYLING	DATE	ACCT	ACCT NAME	ADDRESS	CITY	STATE	ZIP	STYLING	DATE	ACCT	ACCT NAME	CASE(S) PER STYLE
162606	162628	715423	IROQUOIS STATION	25 CHURCH ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.			60 2159 ✓
162606	162628	715424	WHITE MTN TOBACCO	W PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.			60 2160 ✓
162606	162628	737874	NAFCO QUICK STOP	881 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.			60 2161 ✓
162606	162628	737877	JWS ENTERPRISES I	719 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.			60 2162 ✓
162606	162628	737878	JWS ENTERPRISES II	RT 417	KILLBUCK	NY	RS	44880	A. D. BEDELL CO.			60 2163 ✓
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.	✓		60 2107 ✓
44880 Total											58	CASE(S) PER STYLE

542300

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7 STYLES

8127~

162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	RS	26040	M ATTEA & SONS INC	60	2109 ✓
162603	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	RS	26040	M ATTEA & SONS INC	60	2110 ✓
162603	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	RS	26040	M ATTEA & SONS INC	60	2111 ✓
162603	162626	303562	SMOKIN JOES #1	2293 SAUNDERS	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60	2112 ✓
162603	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC	60	2113 ✓
162603	162626	349198	RANDY'S SMOKE SHOP	1325 UPPER MOUNTAIN	LEWISTON	NY	RS	26040	M ATTEA & SONS INC	60	2114 ✓
162603	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC	60	2115 ✓
162603	162626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60	2116 ✓
162603	162626	422077	SMOKIN' JOES #4	2420 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60	2117 ✓
162603	162626	579200	SMOKIN' JOES V	2323 SAUNDERS SETT.	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60	2118 ✓
162603	162626	630311	SMOKIN' JOES #3	4900 INDIAN HILL RD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC	60	2119 ✓
162603	162626	694032	TUSCARORA TRADING	2390 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60	2120 ✓
162603	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60	2121 ✓
162606	162225	763489	SENECA ONE STOP #070	5402 W SHORE RD	CUBA	NY	RS	26040	M ATTEA & SONS INC	60	2122 ✓
162606	162623	634478	SENECA ONE STOP #010	RTS. 5 & 20	IRVING	NY	RS	26040	M ATTEA & SONS INC	60	2123 ✓
162606	162623	422357	WOLF'S RUN	12575 ROUTE 438	IRVING	NY	RS	26040	M ATTEA & SONS INC	60	2124 ✓
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	RS	26040	M ATTEA & SONS INC	60	2125 ✓
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	RS	26040	M ATTEA & SONS INC	60	2126 ✓
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	RS	26040	M ATTEA & SONS INC	60	2127 ✓
162606	162623	566892	2 CLANS SMOKESHOP	RD. #1, PO BOX 245	LAWTONS	NY	RS	26040	M ATTEA & SONS INC	60	2128 ✓
162606	162623	687893	NATIVE PRIDE	ROUTE 20 & MILESTRIP	IRVING	NY	RS	26040	M ATTEA & SONS INC	60	2129 ✓
162606	162623	769301	SENECA BINGO	11095 ROUTE 5 AND 20	IRVING	NY	RS	26040	M ATTEA & SONS INC	60	2130 ✓
162606	162628	324640	SENECA SMOKE & CRAFT	688 BROAD ST	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC	60	2131 ✓

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7 BRAND STYLES: DORAL LT/LT,100/FF,100/ LT MEN,100/UT,LT,100/ BOX,100/LT,BOX,100/											7 STYLES	
STREET NAME	R.R. ADDRESS	ADDRESS	CITY	STATE	ZIP	STREET NAME	R.R. ADDRESS	ADDRESS	CITY	STATE	ZIP	CASE(S) PER STYLE
162606	162628	460523	ANTONE'S	101 CENTRAL AVE	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC		60	2132 ✓
162606	162628	480762	BEARCLAW TRADING PST	RT. 280	STEAMBURG	NY	RS	26040	M ATTEA & SONS INC		60	2133 ✓
162606	162628	665431	ANTONE'S II	CENTER & BROAD ST	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC		60	2134 ✓
162606	162628	767863	THE M&M SMOKESHOP	RT 17 & W.PERIMETER R	STEAMBURG	NY	RS	26040	M ATTEA & SONS INC		60	2135 ✓
26040 Total											54	CASE(S) PER STYLE